

# STATE FARM AGENT SUPPORT

## AGENT SUPPORT

State Farm is fully committed to your success. As a new agent, you'll enjoy close contact with dedicated associates who are on hand to help and support you every step of the way. Plus, our established agency products and services support is available to consult with your agency throughout your State Farm agent career. You'll enjoy the following:

### Agency Internship

- Licensing – state specific and Series 6 and 63 for securities products
- Training in all product lines
- Field development – application of training in an active agent's office

### Dedicated agency field leadership

Provide support and guidance during training and while you are a new agent

### Start-up allowance - \$18,000

### Support centers

- Customer Response Center
- Bank Loan Center
- Internal Sales Support
- Insurance Service Center
- Agency/Sales Resources
- Claim Offices throughout the U.S. and Canada

### Zone support

- Marketing Assistance
- Public Policy Information

### Office set-up

- Agent Office Design Center
- Office Start-Up Assistance

### Continuous learning

- Agent Curriculum